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Strategies for Busy  
Managers by Beverly  
Kaye and Sharon  
Jordan-Evans Love 'em  
or Lose 'em. Catchy  
title, right? But that's  
not what caught my  
attention; it was the  
allure of the sub-title,  
Getting Good People to  
Stay.

**Love 'Em or Lose  
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helps create the  
foundation for doing

just that." —Ken May,

former President and

CEO, FedEx Kinko's "At

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concepts have become

an integral part of our

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retention and

engagement strategy

and one of our most

widely attended

manager training

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to ...

With the additional global perspectives in this newest edition, the relevance of the Love 'Em or Lose 'Em messages are now truly boundaryless.”

—Michelle Prince, Vice President, Human Resources, First Data

“A great read! Having

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had the opportunity to spend two days in a 'Love 'Em or Lose 'Em' seminar, I am a believer!

## **Love 'em or Lose 'em: Getting Good People to Stay: Kaye**

...

Love 'Em or Lose 'Em helps create the foundation for doing just that." —Ken May, former President and CEO, FedEx Kinko's "At First Data, the Love

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'Em or Lose 'Em  
concepts have become  
an integral part of our  
ongoing global  
retention and  
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and one of our most  
widely attended  
manager training  
programs.

## **Love 'Em or Lose 'Em 5th Edition Getting Good People to ...**

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LOVE 'EM OR LOSE 'EM:

Getting Good People to

Stay by Beverly Kaye

and Sharon Jordan-

Evans Published by

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Publishers, Inc. (ISBN

1-57675-073-6, 236

pages, \$17.95) BOOK

EXCERPTS: LOVE 'EM

OR LOSE 'EM: Getting

Good People to Stay.

OVERVIEW: Getting

good people to

stay—from A to Z. The

High Cost of Talent

Loss. EXCERPT: The

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People To Stay

## **Love 'Em or Lose 'Em: Getting Good People to Stay**

"Love 'Em or Lose 'Em: Getting Good People to Stay is a hard hitting, use-it-today insightful guide to cornering your most valuable asset: talent. In this unfortunate era of 'employee as mercenary,' Kaye and Jordan-Evans have

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given leaders a powerful and practical gift." - Chip R. Bell, Author, Managers ...

Beverly Kaye

## **Love 'Em or Lose 'Em: Getting Good People to Stay**

LOVE 'EM OR LOSE 'EM:  
Getting Good People to  
Stay by Beverly Kaye  
and Sharon Jordan-  
Evans Published by  
Berrett-Koehler  
Publishers, Inc. (ISBN  
1-57675-073-6, 236  
pages, \$17.95) ADMIT

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**IT! YOU LOVE THEM!**  
(even if you don't use  
that word) You know --  
they're your talented,  
committed employees.

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Love 'Em or Lose 'Em:  
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who walk out the door  
cost their companies  
up to 200 percent of  
their annual salaries to

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replace, retention is one of the most important issues facing businesses today.

Beverly Kaye

## **Employee Retention and Engagement Resources from Beverly ...**

Editions for Love 'Em  
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(Paperback published  
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(Paperback published  
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Sharon Jordan-Evan  
and Beverly Kaye,  
authors of the book  
Love 'Em or Lose 'Em:  
Getting Good People to  
Stay, discuss their  
powerful retention  
tools designed to keep  
your top employees  
vested and happy in  
your organization. Main  
Topics Covered:

Retaining top

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employees; The A-Z  
method of employee  
retention

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Love 'Em or Lose 'Em  
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Good People to Stay.  
By Beverly Kaye,  
Sharon Jordan-Evans.

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Berrett-Koehler  
Publishers,  
9781609948849,  
328pp. Publication  
Date: January 6, 2014

## **Love 'Em or Lose 'Em: Getting Good People to Stay ...**

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Getting Good People to  
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who walk out the door  
cost their companies  
up to 200 percent of  
their annual salaries to  
replace, retention is

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one of the most  
important issues facing  
businesses today.  
Employee Retention  
and Page 12/26.

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## **Love Em Or Lose Em Wild Apricot**

love Love 'Em or Lose  
'Em. This charming,  
clever, practical, and  
user-friendly book is a  
great desk-side coach  
for anyone who  
manages people."

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—Rosabeth Moss  
Kanter, Chair and  
Director, Advanced  
Leadership Initiative,  
Harvard University  
“Talent matters. Few  
dispute this truth. Love  
'Em or Lose 'Em 5th  
Edition Getting Good  
People ...

## **Love Em Or Lose Em Getting Good People To Stay | www ...**

LOVE 'EM or LOSE `EM  
contains 26 steps for  
improving employee

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retention organized in an A-Z fashion. Although written during the recent boom times when retention was a challenge, information presented is quite valuable now for managers who wish to stay employed. The suggestions will promote a happier and more productive workforce.

**Love 'Em or Lose  
'Em: Getting Good...**

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book by Beverly  
Kaye

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